



Avyukta Intellicall

CRM Based Dialer - IVR - Cloud Telephony
PRI Card - GSM Gateway - Servers - Headsets
(FXS/FXO/IP Phone// Press 1/ IP PBX)

Auto / Predictive / Hosted – WFH - PC Less – Android - Cloud Dialer
DoT Approved A / A+ Grade VoIP with/out Dialer Combo

Web / Software Development/e-Com / Custom Asterisk Solutions



+1-408-791-3820

+91-856-00-00-600

sales@dialerindia.com



Conventional Manual Dialing



Agent Salary @ 15000/Month

- 240 Dialed Calls/Day/Agent
- **80 Connected Calls**/Day/Agent
 - 10 Leads Generated/Day
 - 2 Closures/Day

20 Agents = 3,00,000 INR/Month
= 36,00,000 INR/Annum

Productivity / Revenue Loss



Ringling , No Reply , Voice Mails : YES
Lead Security : NO

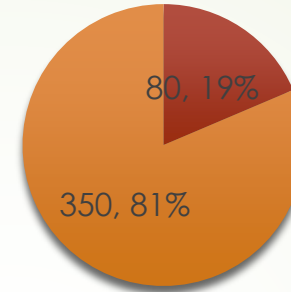
Recording/Report/Real Time : NO
CRM / SMS / WhatsApp Integration: NO
FB / Website / eCom / API : NO
No Opt in Leads / OBD / Press 1 : NO
OTP / Masking / OBD / Press 1 : NO

WHY PREDICTIVE

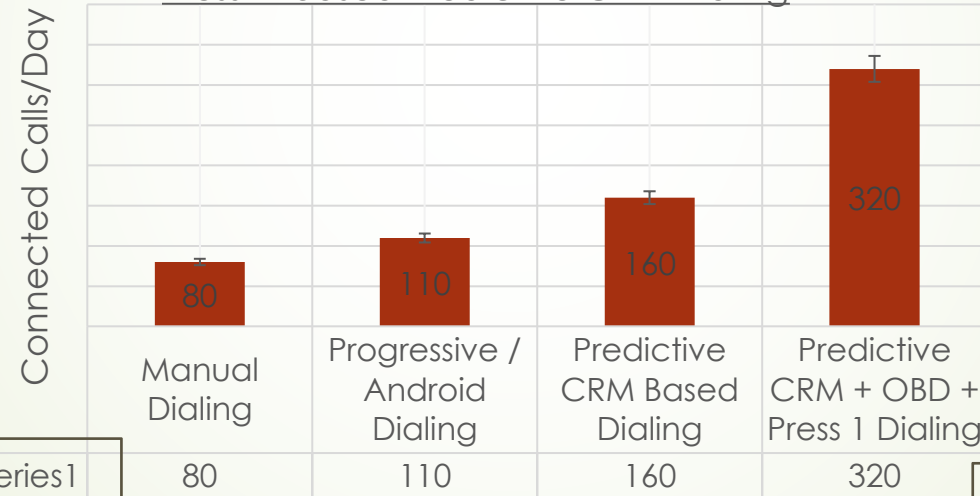
When Revenue is proportional to
Connected Leads Per Day

■ What you are "DIALING"

■ What you can "DIAL"



Manual v/s Progressive v/s Predictive v/s OBD;
Press 1 based Predictive CRM Dialing

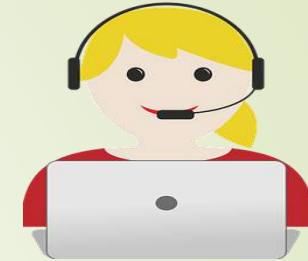


20 Agents on Manual = 5 Agents on Dialer

15 Agents/Month Cost Cutting = 2,25,000 INR/Month =

27,00,000 INR / Annum/ 5 Seats

Predictive Dialer + OBD CRM Suite



Agent Salary @ 15000/Month

- 3000+ Dialed Calls/Day
- **320 Connected Calls**/Day/Agent
 - 40 Leads Generated/Day
 - 8 Closures/Day

5 Agents = 60,000 INR/Month
= 7,20,000 INR/Annum

Productivity Optimization

- Direct Hello from Callee , Only Connected Calls
 - OTP / Masking on Leads
- Recording / Reporting / Real Time Monitoring / Barge In
- CRM / SMS / Whatsapp / LinkedIn / FB / Website / ecommerce / API Integration
- Hot Opt in Leads / OBD / Press 1

What does the “**Dialer Suite**” Include

PC Less/based CRM based Predictive / Progressive / Manual
Outbound Dialer

“ONLY LIVE HELLO CALLS” to enable 4 X Calls/Agent/Day wrt
Manual Dialing on CRM with Auditing / Reporting

OTP Lead/Recording/Data/List/Report
Security apart from Masking option
(Custom*) + Automated TL Feature with
triggers on all events for better Agent
productivity

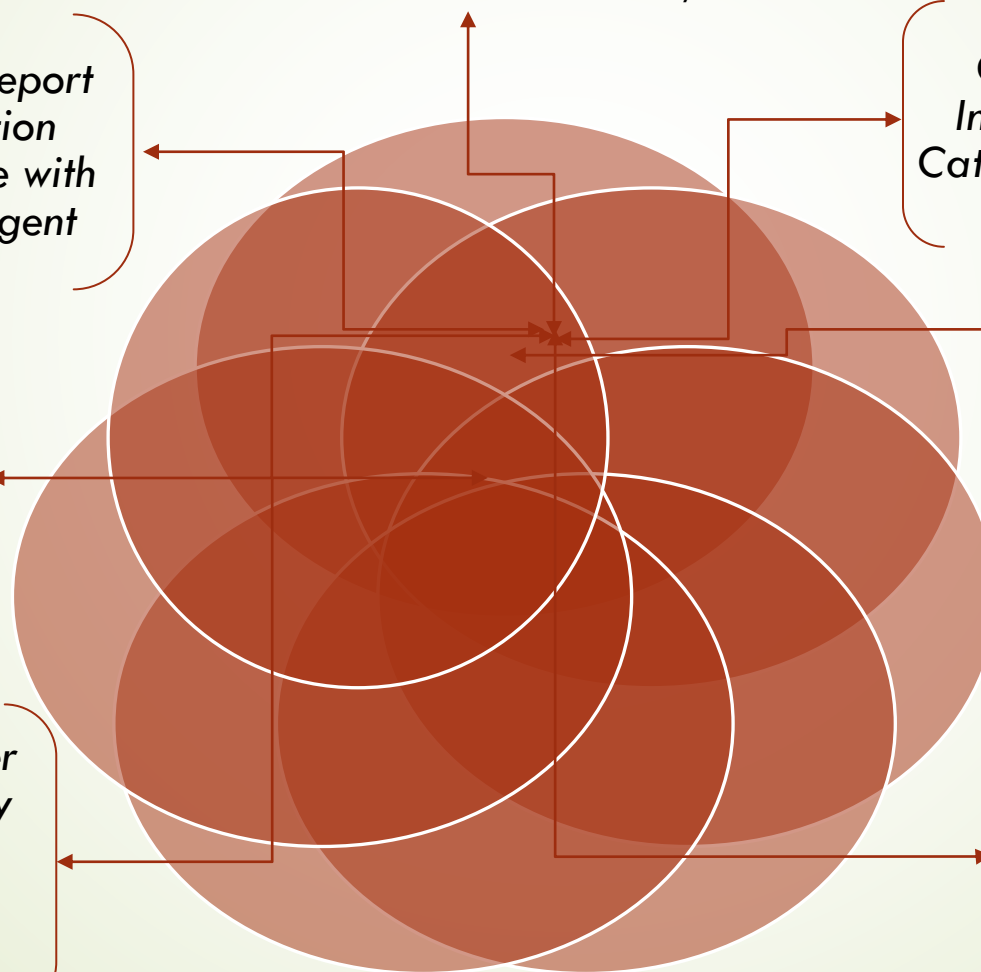
Campaign / DID / /Customer Care
Inbound ACD Pre / Post IVRS Tree/s ,
Cater to up to 80% of your client queries
without Human Interaction

Default Agent Pop Up and
Disposition CRM / Admin-
Supervisor CRM / MIS

Single Tree IVRS / Barge In /
Whisper / Real Time Monitoring /
Android View for Live Dialing
Status*

Campaign / Phone Number
/ Customer Number or any
combination custom
nomenclature for Voice
Logger / Call Recording

Custom* : CRM / API Integration for
SMS , Email , Zoho , Sales force ,
SugarCRM , Lead Squared , Bitrix ,
e- Commerce Portals and Websites or
Cloud Telephony





Avyukta Intellicall

Rental / Purchase / EMI
Unlimited / Retail Models

Get your own In house :

- ✓ Server
- ✓ DoT VoIP
- ✓ GSM Gateway
- ✓ PRI Card

**Premised
/
Inhouse**

**Hosted /
Android**

**Work
From
Home /
Without
Internet /
PC**

VoIP

Unlimited / Retail / Rental Models

Starts @ 400 INR/Seat/Month*
✓ (subjected to number of seats)

- ✓ Plug and Play
- ✓ Go Live within 2 Hrs*
- ✓ Predictive / Progressive
- ✓ Manual / Inbound ACD
- ✓ IVRS / OBD / Press 1

Unlimited / Retail
/ Rental Models

✓ Telephony on Mobile

✓ No Requirement for

- PC / Laptop
- Internet

✓ CRM on

- Mobile
- Tab
- Laptop / PC

✓ 100% Telecom Compliance

✓ Unlimited / Retail VoIP
✓ With/ Without

- ✓ Premised / Hosted Dialer
- ✓ 100% DoT Approved Routes from
- ✓ Authorised A Class ISP's
- ✓ Fail Safe / Backup Routes
- ✓ Single Vendor Coordination



Single License/One Price for : Admin , Agent and Supervisor Sections, Predictive / Progressive / Manual / Power Outbound + Inbound ACD + Single Tree IVRS + OBD + Press 1 + Reports + Automated TL + OTP Security + Barge / Snoop + Admin/Agent CRM/MIS + Custom Voice Logger + 100+ Features (72 Hr Money back, 275+ live centres + Live Demo)

END TO END PREMISED-CLOUD-ANDROID-CTI-VOIP DIALER SOLUTIONS

www.Dialerindia.com

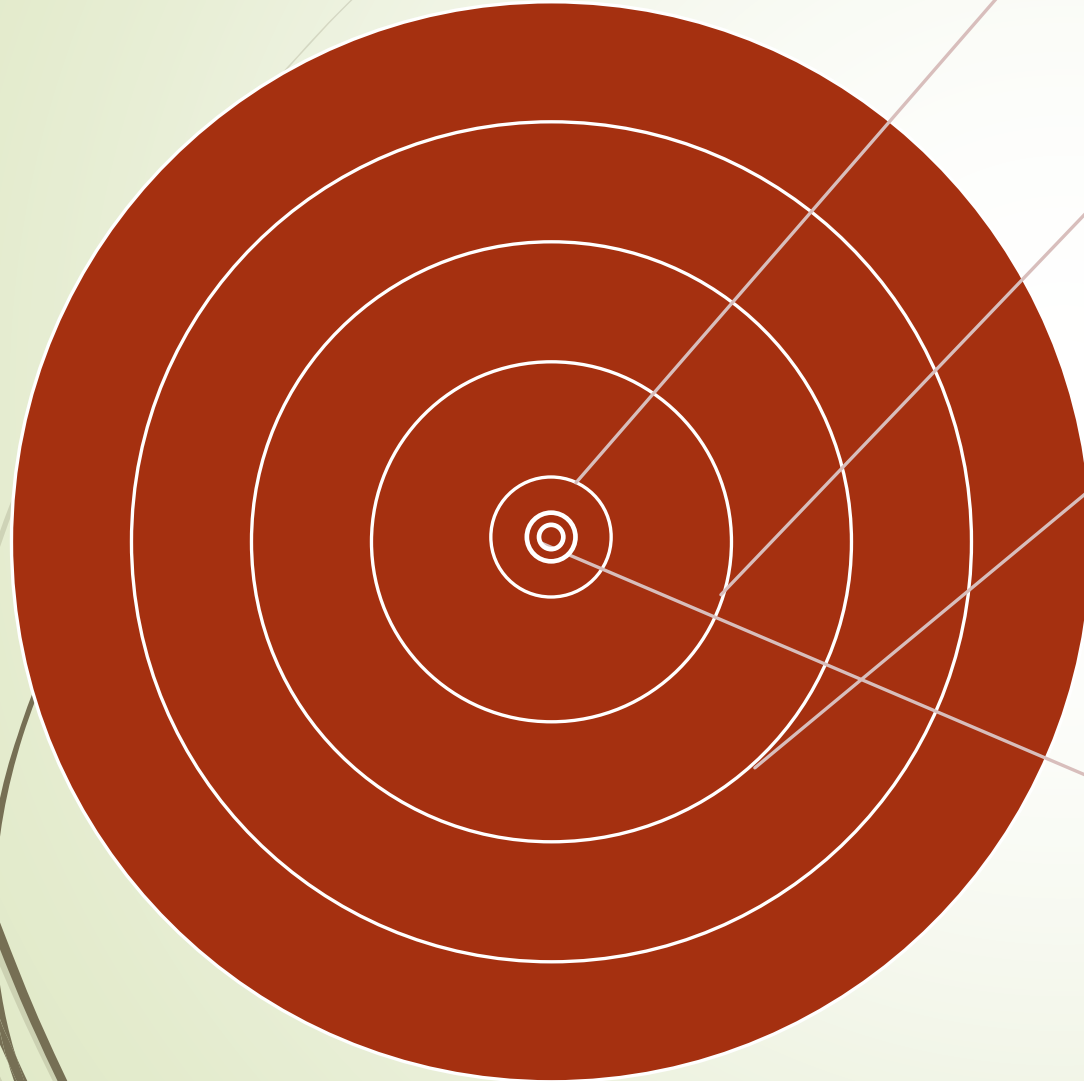
AGENT

SUPERVISOR

ADMIN



Avyukta Cloud Solutions:



Smart IVR with “Never Miss a Call Concept”
Backtrack , Audit and Record all Calls , Events & Reports
SMS/Email API/Event emails
Unlimited / Retail / Use your own Sim Concepts

OBD / Press 1 / Inbound /
Predictive / Android App
Solutions / Work from Home /
Office / 100% TRAI compliant

Press 1 Campaign (Opt In Leads)]

CRM based PC Based progressive Dialing on 4
Agents for 1 Year

All in One Cloud Telephony CRM with
In/Out/OBD/Press 1 /
Predictive/Progressive/Manual Dialer including
End to End CRM



Avyukta Cloud Telephony Solutions



Avyukta Intellicall



100 MB Premium Data Center Based

100% Compliance

24x6 Support NoC

Opex and Capex Models

Starts 5000 INR*
+91-8560000600



DINSTAR DWG2000F-1G GSM Gateway

₹9,000 **₹8,400**

Brand: **Dinstar**

[Buy Now](#)



Synway 4 Port GSM VoIP Gateways with SMS API

₹32,000 **₹28,200**

Brand: **Synway**

[Buy Now](#)



OpenVox VS-GW1202-8G VoxStack 8 Port GSM Gateway

₹43,500 **₹39,480**

Brand: **OpenVox**

[Buy Now](#)

 **Single Vendor Coordination**

 **72 Hr Refund Policy**

 **24X6 Support**

Online

Avyukta Conference Bridge

A conference bridge allows a group of people to participate in a phone call. The most common form of bridge which allows participants dial into a virtual meeting room from their own phone. Meeting rooms can hold dozens or even hundreds of participants (infra-dependent) allowing companies to save significantly on travel costs across diverse geographies.



- ✓ Email/Communication is sent to attendants for conference / tele meeting date and time with PIN
- ✓ Attendants dial Meeting Room Number and enter PIN when prompted to enter into conference
- ✓ Conference is initiated and recorded
- ✓ Attendees are called at the scheduled Date and Time and prompted a PIN
- ✓ Upon PIN input , conference bridge is created and recorded
- ✓ Recording is shared on concerned entities / attendees via Email post the hang up event
- ✓ One Number follow me , No reply Extension to get forwarded to Respective Mobile / Voice Mail and then Voice Mail to Email

Stages

Proposing

Freezing Model

Demo

Pre-Sales

Proforma Invoice

Payment

Invoice

KYC

Installation

Training

Welcome Email

Login Credentials Handover

Support NoC

Go Live and Hand holding

Client NoC

L1-L2 24X6 NoC

Feedbacking

Learning

2
To
48
hrs.

- a) Commercial Proposal and Architectural options
- b) Freezing Commercial and Technical Model
- c) Live Realtime Demo / Webinar /
- d) Video Demo Link / Demo Logins
- e) Checking Readiness of the site before installation
- f) along with pre requisites
- g) Sharing PI with Final Commercials and BoM
- h) Client Payment as per model based
- i) on successful pre sales
- j) Invoicing to the client
- k) Sign up of KYC and Documentation as per Gov compliances
- l) Remote / On Site Installation / Procurement
- m) Agent / Admin / Supervisor Training
- n) Sharing Login Credential and SLA's with
- o) Support Matrix and
- p) Escalation handling Procedures
- q) Internal NoC procedure
- r) Helping Agents Go Live
- s) NoC from Client
- t) post Go Live
- u) Regular generic Support activities
- v) Client feedbacking
- w) System improvement/s based on client feedback

Avyukta Telephony CRM



Avyukta Intellicall

Inception to Burial - Work from Office / Home Management of / for :
It's not only a CLIENT relationship Management but a COMPANY relationship Management



AVYUKTA CRM LOGIN

Extension_4001_kartikey@dialerindia.com

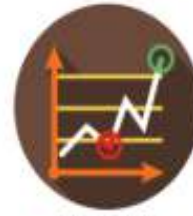
LOGIN



KPI



SUPPORT



MONITORING



COMMUNICATION



ANALYSIS



CUSTOMER



WEBSERVICE



INTERACTION



DATABASE



OPTIMIZATION



RELATIONSHIP MANAGEMENT

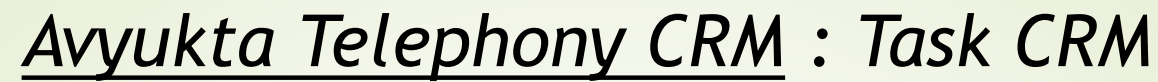


SaaS

- ✓ Employees / Operations
- ✓ Prospects / Clients
- ✓ Vendors / Affiliates / Resellers
- ✓ Inventory / Accounts / Tally
- ✓ Payments / Gateways
- ✓ Subscriptions / Reminders
- ✓ Lead Generation / Management
- ✓ Recordings / Audit / Backtrack
- ✓ Escalations / Ticket Handling
- ✓ Screen captures / IM / Emails
- ✓ Voice SMS / OBD / Press 1
- ✓ Predictive / Progressive / Manual
- ✓ Inbound ACD / IVR / Smart IVR



“ALL” *under single roof*



- Avyukta Intellicall

\$

Search here

Break

ON

Employees

Kartikey

Dashboard

Tasks

Assign Task

Running/Completed Task

Assigned To Me

Add New Paid Task

Leave Request

Token

Employee Task Approved

Card Raise

Profile

Today

Sales CRM

Client CRM

Payment CRM

Welcome, Kartikey

Tuesday, 02-Jun-2020

TODAY

Today

Sales CRM

Client CRM

Payment CRM

Current Year Month Wise Task Statistics

Month	Total Working Time(HH)	Total Task
February	~380	~90
March	~20	~50
April	~126	154
May	~60	~55
June	~5	~5

Current Month Day Wise Task Statistics





Date	Total Working Time(HH:MM)	Total Task
01 Jun	2.2	2

Avyukta Telephony CRM : Today CRM

- ✓ Auto Answers to the otherwise manually impossible : Who , Where , When , How and What ?
- ✓ In ' Out Calling , Email , Whatsapp , SMS CCTV , Browsing Logs , Screen Captures , IM , Chat , Calendar AND SO ON

Avyukta Intellicall Employees Live Status Tuesday 02nd June 2020 18:26 [Goto Current Version](#)

LOGGED IN EMPLOYEES

 <p>Rohit Login : 11:59 (WFO) ON BREAK</p> <ul style="list-style-type: none"> Pending Tasks: 0 Since: 00:00 Occupancy: 0% Break: 0:46 <p>ON BREAK</p> <p>No Task</p>	 <p>Paramjeet Singh Login : 13:33 (WFH) ON WORK</p> <ul style="list-style-type: none"> Pending Tasks: 0 Since: 02:14 Occupancy: 0% Break: 3:6 <p>Dev ABC</p> <p>Installation/Setup</p>	 <p>Bhisham Login : 14:01 (WFO) ON BREAK</p> <ul style="list-style-type: none"> Pending Tasks: 1 Since: 00:00 Occupancy: 0% Break: 0:46 <p>ON BREAK</p> <p>No Task</p>	 <p>Kartikey Login : 14:46 (WFH) IDLE</p> <ul style="list-style-type: none"> Pending Tasks: 6 Since: 00:00 Occupancy: 0% Break: 15:46 <p>IDLE</p> <p>No Task</p>
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NOT LOGGED IN

 <p>Pending Task: 1</p>	 <p>Pending Task: 0</p>	 <p>Pending Task: 0</p>	 <p>Pending Task: 0</p>
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LOGGED OUT

 <p>Pending Task: 24</p>

Avyukta Telephony CRM : Sales CRM

- ✓ No Lead Exposed* , Reseller Transparency , Composite Follow up and doc based back tracking with reminders and stats
- ✓ Multi Channel Predictive / Progressive / Manual Calls , IM , Email , SMS , GPS , Inbound , Prospect / Client History

- Dashboard
- Follow-Up Lead List
- Import Leads
- Follow-Up
 - Add Follow-Up Lead
 - Unqualified Follow-Up Lead
 - India Mart Lead
 - All Follow-Up Lead List
- Assign Task
- BDM Monthly Stats
- Leads
- Customer
- NOC Customer List
- Training
- Reseller
- Profile
- Update Salary
- Card Raise



Welcome, Kartikey

Tuesday, 02-Jun-2020



79

Won Cases

[View More](#)



65

Active Clients

[View More](#)



224

F-U Clients

[View More](#)

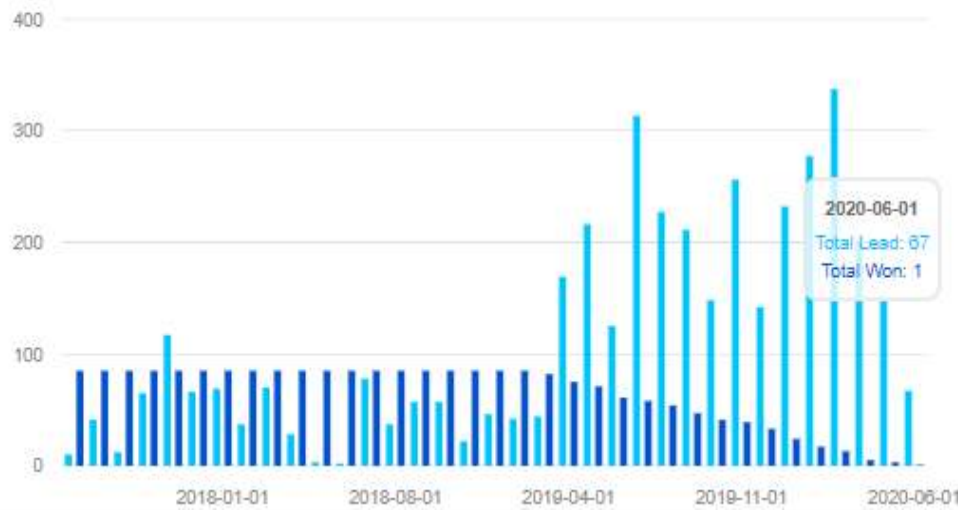


13

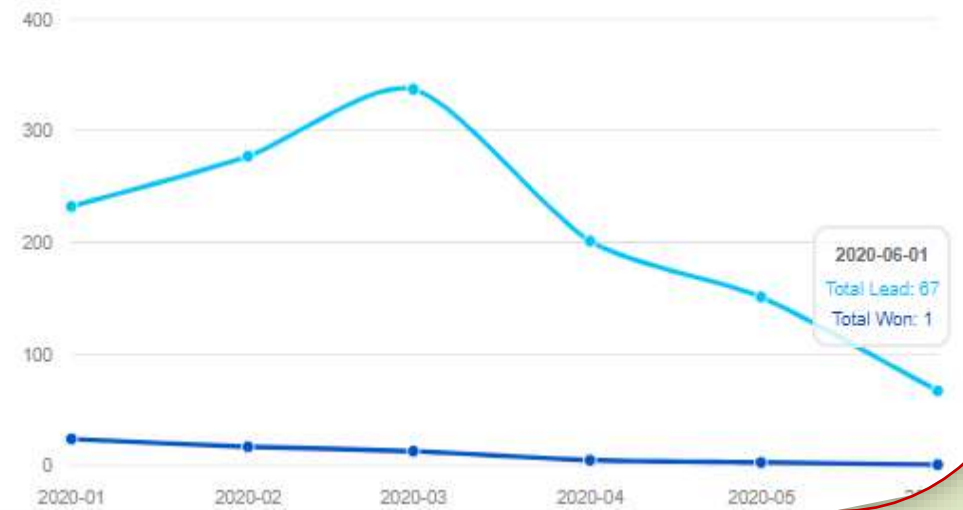
F-U Lost Clients

[View More](#)

Total Sales Over View



Sales Overview Current Year



24 X 7 X 365 "Decade" of 1900+ Satisfied BPO's

avyuktaindia
skype

"THE" SINGLE ANSWER TO YOUR A TO Z TEL- "e" - CALLING REQUIREMENTS



Avyukta Intellicall
www.dialerindia.com



The Competition Assassins

- ✓ 275+ Live Ref. Centres
- ✓ 11 Yrs. X Asterisks Dev.
- ✓ 9 Countries, 91+ Cities
- ✓ Live Demo / PoC
- ✓ Lower than the Lowest Professional Bidder
- ✓ All possible Techno-commercial models
- ✓ No Blame Game : Your CTI-CRM-VoIP "SPOC"
- ✓ 100% Gov. Compliance
- ✓ 72 HR Refund Policy
- ✓ 10% Ref. discount/s
- ✓ 24X6 Support NoC

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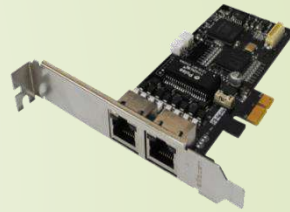


Trust over 11+ years

Some* Major Clients



CTI Hardware Partners





Useful links

[Domestic Architectures](#)

[International Architectures](#)

[Demo Video](#)

[Video Tutorials](#)

[Sample Voice Overs, Jingles and Melodies](#)

[DoT License / OSP Registration](#)

[PRI card / GSM Gateway / IP Phones / Headphone Buy Online](#)

[Vendor Comparison](#)

[Avyukta CRM Demo Video](#)

[Avyukta Sales CRM Demo Video](#)

[Avyukta Task CRM Demo Video](#)

[Avyukta Today CRM Demo Video](#)

[Request a Demo](#)

[Avyukta Client CRM Login](#)

[Support SLA](#)

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